



Martin Bordt

Cargolux

CIO

Ampleon

Sen. Director IT

DEKRA

Head IT international

CSC

PM Core Banking Merger Commerzbank/
Dresdner Bank

IBM

IT Outsourcing Deutsche Bank
SAP Role-out and EU Leasing Processes
Managing Consultant Financial Services











About Cargolux

01



Our Services

industrial shipments	 CV classic	General Cargo
	 CV power	Cars, Aircraft Engines, Helicopters
	 CV jumbo	Heavy & Outsize
time-sensitive shipments	 CV alive	Horses, Exotic Breeds, Pets
	 CV fresh	Perishables, Flowers
	 CV pharma	Pharmaceuticals & Healthcare
high security shipments	 CV precious	Artwork, High Value
	 CV hazmat	Dangerous Goods

About Cargolux

Founded in March 1970: over 45 years of experience in all-cargo services

Operating a modern and energy-efficient fleet of 28 aircraft (Boeing 747F)

2,027 employees worldwide (incl. Cargolux Italia)
1,436 employees in Luxembourg

Dual Hub Strategy with Zhengzhou Airport initiated in 2014

Our Network international air freight & European trucking



Market Share 2018/12

Rank	Airline	Market Share
1	Emirates	5.5%
2	Qatar Airways	5.5%
3	Cathay Pacific	5.1%
4	Lufthansa	4.3%
5	Air France	3.7%
6	Cargolux	3.6%
7	Fedex	3.5%
8	Singapore Airlines	3.1%
9	Korean Air	3.1%
10	UPS	2.7%

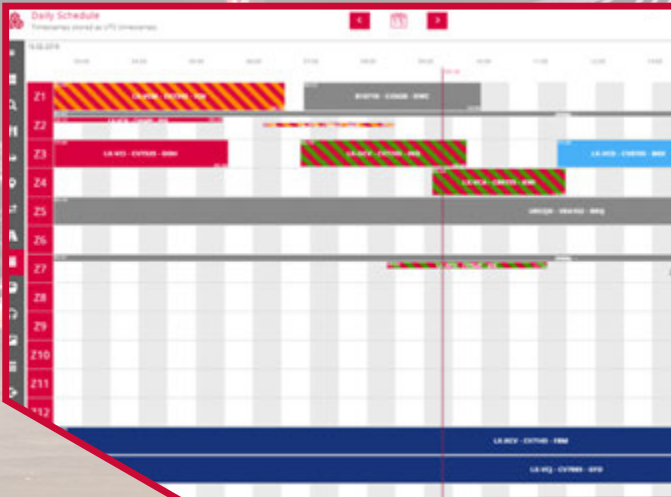
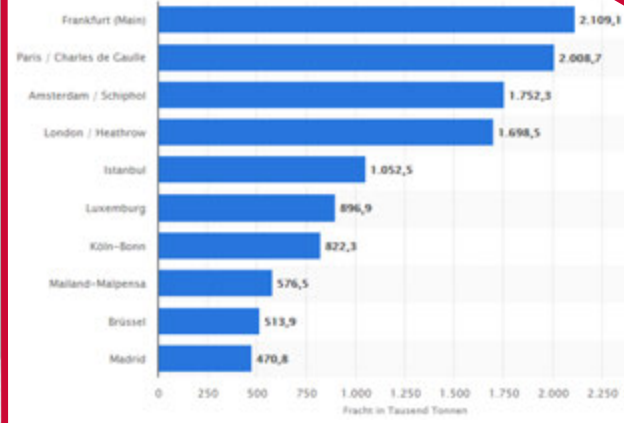
Turn-Around Management

02





Luxembourg core European cargo hub



Turn-around

The process from lading to take-off.

Turn-around needs to be managed

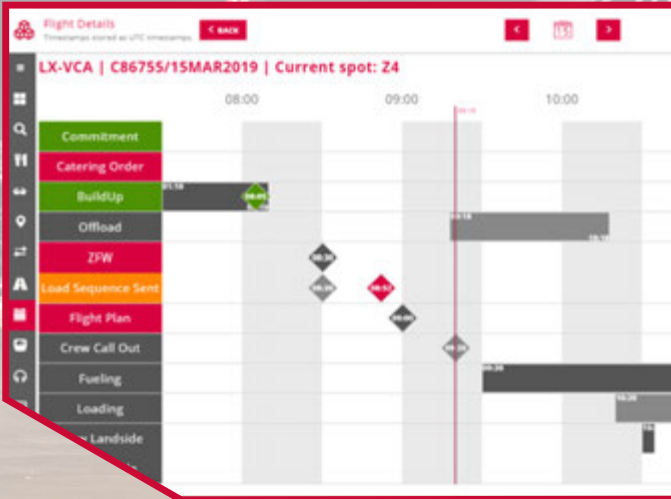
- Increase of airfreight (airport capacity).
- Airport handling fee.
- Not utilizing the aircraft asset.





Turn-around Management

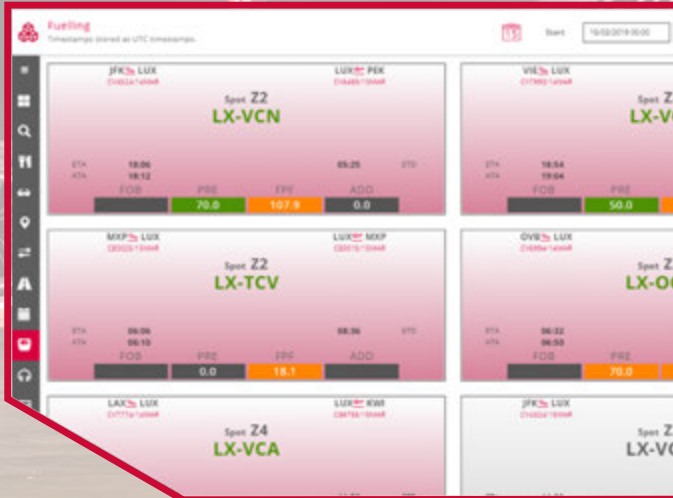
needs to align multiple partners
and data.





Turn-around Management

- Sample Fueling.





Turn-around Management

- Crew Bus.

Crew Transport Landside
Transportation (LX) at UTC (Inbound/Outbound)

Inbound Flights

LX-VCD <small>CV450/15MAR2019</small> Pick Up Location: Terminal Planned Pick Up Time: 11:28 Pick Drop Off Location: CX Headquarters	LX-WCV <small>CV740/15MAR2019</small>
LX-VCC <small>CV810/15MAR2019</small> Pick Up Location: Terminal Planned Pick Up Time: 11:30 Pick Drop Off Location: CX Headquarters	LX-VCA <small>CV875/15MAR2019</small>

Crew Transport Airside
Transportation (LX) at UTC (Inbound/Outbound)

Inbound Flights

LX-VCD <small>CV450/15MAR2019</small> Pick Up Location: Aircraft Position Planned Pick Up Time: 11:28 ETA: 11:28	LX-WCV <small>CV740/15MAR2019</small> ETA: 11:38
LX-VCC <small>CV810/15MAR2019</small> Pick Up Location: Aircraft Position Planned Pick Up Time: 11:30 ETA: 11:30	LX-VCA <small>CV875/15MAR2019</small> ETA: 11:38

LX-VCN
CV6485/15MAR2019
 ETD: 05:25

Pick Up Location Terminal	<input type="button" value="Picked up"/>	Pax: Planned Time 04:30 (1:37) (00%)	Bag: Actual Time
Drop Off Location Aircraft Position Spot Z2	<input type="button" value="Dropped off"/>	Planned Time 04:35 (1:37) (00%)	Actual Time

